# Voya Quarterly Committee Report

As of September 30, 2023



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# **Executive Summary**



## Executive Summary – Cash Flow Summary July 1, 2023 to September 30, 2023

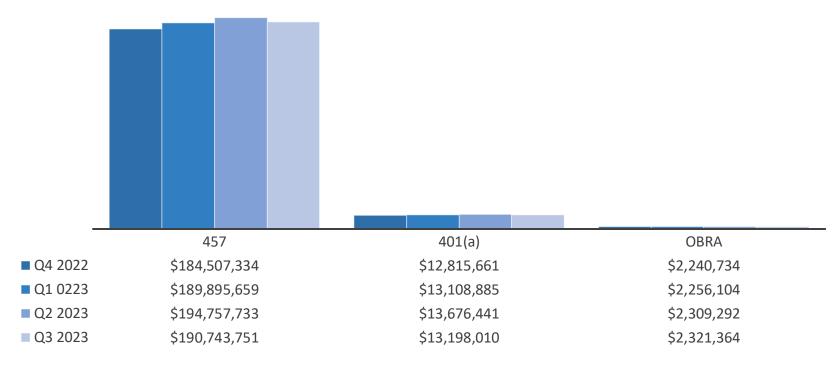
457 Plan	
Beginning Period Plan Assets	\$194,757,733.18
Contributions	\$3,401,417.36
Distributions	-\$2,910,242.75
Loan Activity	\$70,896.70
Other Activity	-\$353,723.85
Dividends	\$915,651.94
Appreciate/Depreciation	-\$5,137,981.77
Ending Period Plan Assets	\$190,743,750.81

OBRA Plan	
Beginning Period Plan Assets	\$2,309,292.23
Contributions	\$84,620.13
Distributions	-\$84,821.36
Other Activity	\$365.55
Appreciate/Depreciation	\$11,907.59
Ending Period Plan Assets	\$2,321,364.14

401(a) Plan	
Beginning Period Plan Assets	\$13,676,441.38
Contributions	\$168,640.77
Distributions	-\$309,924.62
Loan Activity	\$4,919.96
Other Activity	-\$2,314.32
Dividends	\$66,911.80
Appreciate/Depreciation	-\$404,664.73
Ending Period Plan Assets	\$13,198,010.24

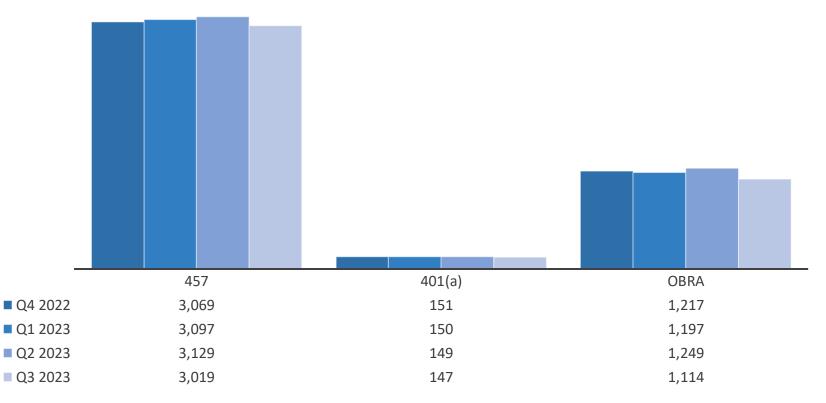


## Executive Summary – Asset Growth As of September 30, 2023





## Executive Summary – Plan Participants As of September 30, 2023





# Asset Analysis



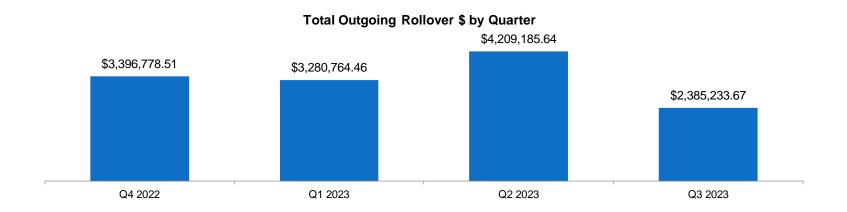
## Participants with a Balance in a Single Fund As of September 30, 2023



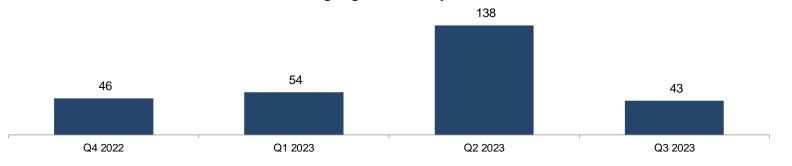
Distribution Analysis



## Participant Rollover Distributions As of September 30, 2023



Total Outgoing Rollover # by Quarter





# **Top 10 Rollover Institutions**

Quarter Ending September 30, 2023





## Loan Information As of September 30, 2023

457 Plan	Q2 2023	Q3 2023
Total Number of Outstanding Loans	225	231
Number of General Loans	212	218
Number of Residential Loans	13	13
Total Outstanding Loan Balance	\$2,324,420.75	\$2,226,959.69
General Loan Balance	\$2,032,408.99	\$1,953,697.99
Residential Loan Balance	\$292,011.76	\$273,261.70
Total New Loans Initiated	37	21

401(a) Plan	Q2 2023	Q3 2023
Total Number of Outstanding Loans	11	10
Total Outstanding Loan Balance	\$106,835.95	\$103,280.20
Total New Loans Initiated	1	2



# Participant Services



## Participant Access Statistics As of September 30, 2023

457 Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	924	436	54	169
Total Inquiries	7,265	4,134	78	264

401(a) Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	38	7	2	2
Total Inquiries	495	30	3	2

OBRA Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	82	10	19	37
Total Inquiries	519	31	23	56

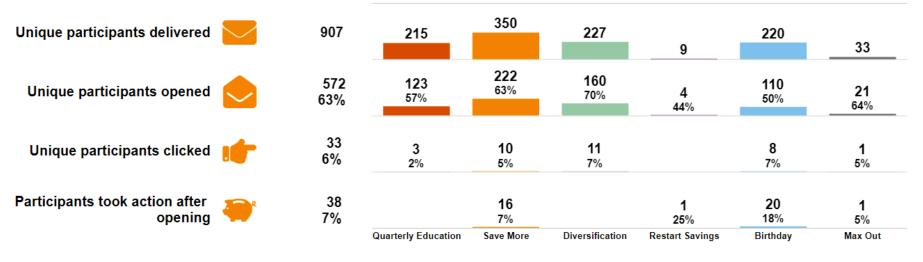


# Participant Outreach



## Participant Communications As of September 30, 2023

## Personalized Financial Wellness Messaging







## Participant Communications As of September 30, 2023

#### **Quarterly Education email**

Date Delivered	Total	Unique opens
Q3 2023	215	123 (57%)

#### **Birthday email**

Date Delivered	Total	Unique opens
Q3 2023	220	110 (50%)

#### Save more email

Date Delivered	Total	Unique opens
Q3 2023	350	222 (63%)

#### Max Out email

Date Delivered	Total	Unique opens
Q3 2023	33	21 (64%)

#### **Diversification email**

Date Delivered	Total	Unique opens
Q3 2023	227	160 (70%)

#### **Restart email**

Date Delivered	Total	Unique opens
Q3 2023	9	4 (44%)

#### **Auto Enroll email**

Date Delivered	Total	Unique opens
Q3 2023	76	52 (68%)

#### **Plan Presentation email**

Date Delivered	Total	Unique opens
Q3 2023	2,661	2,123 (80%)



## Participant Communications As of September 30, 2023

#### **Completed Communications**

- Automatic enrollment email Sent September 14, 2023
- Plan Presentation Invite email Sent on September 11, and 25, 2023



# **On-site Services**

As of September 30, 2023

#### Q3 2023 -- Participant Activity

Activity	Impact
457 Plan Enrollments	56
401(a) Plan Enrollments	1
One-on-One Counseling Sessions	264
Group Seminar Meetings	5
Group Seminar Meeting Attendance	166



# Voya Update



# Voya Retirement Advisors (VRA) powered by Morningstar

A new advisory services program called Voya Retirement Advisors (VRA) powered by Morningstar was added to our suite of solutions for retirement plan employees. This co-branded Voya / Morningstar experience replaces the Morningstar Retirement Manager offering and is rolled out in waves.

#### Sponsor benefits Simplified for plan

**sponsors** – Voya is the recordkeeper, managed account provider and fiduciary to your plan employees.



#### Employee benefits 1:1 investment provider support

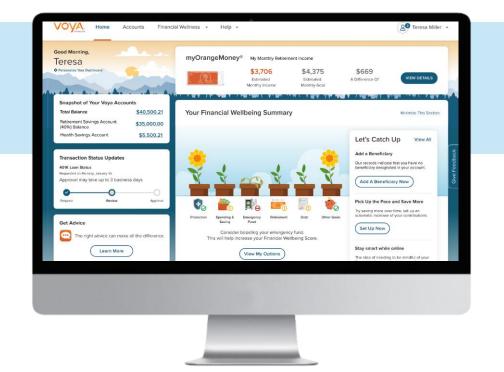
 Employees can connect with VRA investment advisor representatives by phone or in person for help with their retirement savings and planning goals.
Integrated experience – Web and mobile app integration provides flexibility for participants.



# Evolving our digital offering

Coming late 2023 through early 2024 Voya's new customer homepage experience

**Dashboard** offers a hyperpersonalized, comprehensive financial experience that can be tailored to the customer's unique goals and needs.





# Dashboard offers benefits to you and your employees



Comprehensive financial experience

Provide employees access to view all accounts in one place

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Hyper-personalized financial care

Advanced technology for next level personalization to help employees achieve better outcomes

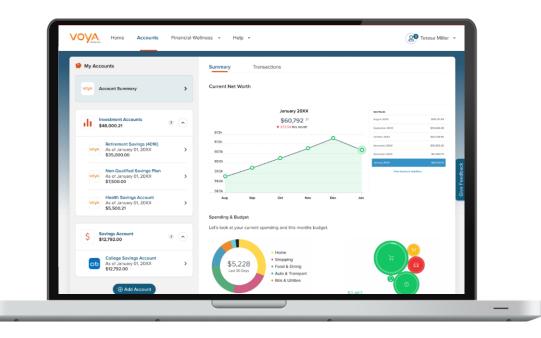
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### Tailored for unique needs and goals

Give employees the ability to make the experience unique to them and flexible over time



## Employee experience



- Comprehensive view of all Voya accounts
- Add all types of accounts to view net worth, spending and budgeting
- Innovative feature that distills complex data into easy-tounderstand financial insights
- Automatic personal finance resources
- Tailor the experience so it's personal

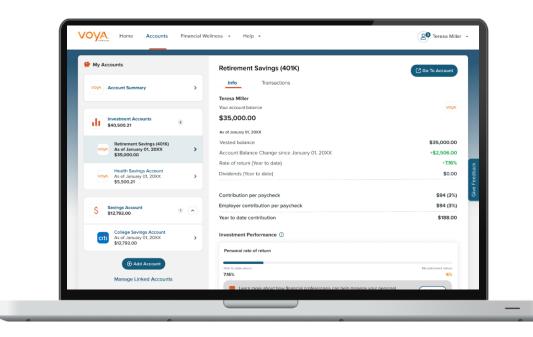


## Voya account information

**View account details** with one click including balance, investment performance and recent transactions.

Receive **personalized next best step** insights on suggested actions.

Easily manage accounts and make changes to savings, investments and more.





# Informed by insights

#### Innovating our offering through research, testing and continuous feedback

#### **Behavioral finance**

Research in behavioral economics and digital technology to help improve outcomes.

#### **Research and insights**

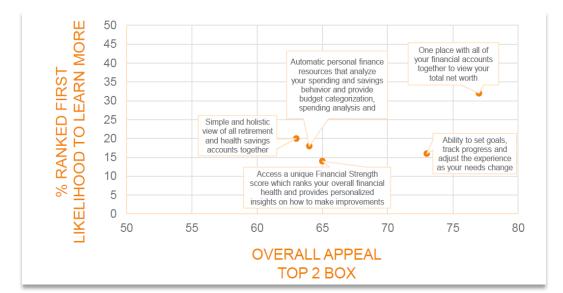
Understand how employers and consumers feel about the experience and what benefits and features resonate.

#### User experience

Digital user testing to understand ease of use, functionality and design elements.

#### **Customer experience**

Prioritize functionality to align to customer motivations and needs.





# The dashboard experience is amplified for customers that purchase myVoyage

